



Lyon, January 22, 2007

Q4 2006 sales activity

Esker growth accelerates with success of document process automation solutions

Sales	Q4 2006 M€	Q4 2005 M€	Q4 2006/Q4 2005 Growth**	2006	2006/2005 Growth**
Document Process Automation*	4.15	2.98	+45%	12.63	+59%
Fax Servers	1.99	2.28	-7%	7.26	-11%
Host Access	1.21	1.47	-15%	5.15	-21%
Total	7.35	6.73	+15%	25.04	+11%

* Includes DeliveryWare and FlyDoc

** At constant currency exchange rate (2006 rates applied to 2005 sales)

With the worldwide success of Document Process Automation solutions (DPA), Esker overall growth accelerated in the course of the fourth quarter of FY 2006 to reach 15% for Q4 alone and 11% on the year.

Reaching sales of over 4.15M€ in Q4, DPA solutions maintained a very dynamic growth (+45% compared to Q4 2005), thus accounting for well over 50% of the company's overall business. This performance is especially remarkable as it beats existing record sales performance achieved in Q4 of 2005. Europe and the Americas contributed equally to this success. Finally, Esker's traditional product lines performed as expected by the company.

Esker DeliveryWare confirms its growth potential

The rapid growth experienced by the company with DeliveryWare, its enterprise Document Process Automation solution, is essentially due to a significant increase in deal size. The average DeliveryWare license deal has increased by 50% compared to 2005 and consulting and services sold around DeliveryWare solutions have nearly doubled. This reflects the value that the latest version of Esker DeliveryWare now brings to the enterprise. Combining all the technologies to handle both inbound and outbound document processes, Esker DeliveryWare is the first enterprise solution to truly address document process as a whole and make end to end document automation a reality.

Successful launch of Esker FlyDoc

Launched in 2006, Esker FlyDoc, the company's on Demand desktop automation solution, continues to expand rapidly both in France and in the US. Sales for this solution rose by 194% in Q4 of 2006 and FlyDoc welcomed its 600th customer in the course of December 2006. A new version of the service was launched in November of 2006 with minimal to no impact on existing customers.

Business outlook

Satisfactory sales results experienced in Q4 of 2006 should allow the company to announce positive operating results in 2006. The strong growth of the Esker DeliveryWare solution is expected to continue in 2007. This should be fueled by two supplemental releases scheduled to be launched in May and November of 2007 that will drastically enhance the already strong integration of DeliveryWare with SAP systems for sales order management and account payable automation.

Esker FlyDoc sales activity should benefit from the strong efforts in sales and marketing carried out throughout 2006 as well as from the various partnerships established around the solution.

Activity on the company's stock

Esker has followed with great attention the strong interest that its stock has drawn on the Paris Stock Exchange since January 2007. The company has no specific information that would explain this activity.

About Esker

Esker develops communications software that optimizes the transmission and usage of information, within companies and commercial partners. Founded in 1985, Esker is traded on Euronext, the French Stock Exchange (Le Nouveau Marché/ISIN: FR0000035818). In 2004, Esker achieved sales of €22.6M (approximately USD 27.1 M), with more than half of sales in the United States.

Esker actively sells its products in North America, South America, Europe, and the Asia/Pacific territories.

The company employs over 230 staff and has more than two million registered users worldwide. Esker is the most diversified international European software vendor, with over 90% of its sales resulting from exports.

Esker market offerings are divided into three product lines:

- u Esker DeliveryWare Platform (automated delivery of business documents)
- u Esker Fax™, Esker Fax for Notes, Esker VSI-FAX® and Esker VSI-FAX for Notes
- u Persona® by Esker, SmarTerm® by Esker and Tun®Plus by Esker.

Subscribe to the Esker mailing list for commercial and financial information by visiting our site: www.esker.com. Esker DeliveryWare powers the multimedia automatic distribution of our press releases.



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